

Senior Commercial Manager Opportunity

Who we are

Speedclad is a leading cladding and curtain walling facades contractor carrying out design, supply and installation packages for high profile clients. We operate from offices in Northallerton, Birmingham and Doncaster and work on a national basis on a range of projects across the public, leisure, education, retail, commercial, health and industrial sectors. Our contracts range from £100,000 to in excess of £6 million.

Speedclad is a forward-thinking and motivated company with an established reputation for innovation, professionalism and high levels of client care. We are an enthusiastic team, committed to maintaining excellent standards of quality, health, safety and sustainability, whilst offering our clients best value. At Speedclad we recognise the importance of promoting enjoyable employment and we value our staff and support their development.

The Opportunity

Following continual growth and ongoing success we are seeking a highly-experienced Senior Commercial Manager to oversee project commercial operations across the business. Based at our Head Office in Northallerton, this motivated and influential individual will be responsible for a team of commercial staff and be integral to the ongoing success and development of Speedclad.

Among other responsibilities, you will be expected to:

- Oversee day-to-day commercial project operations, including general project financial management.
- Manage and act as mentor to the commercial team to ensure the personal development of individuals, including coaching on best practices for managing contract issues and the handling of daily tasks.
- Provide the business with an in-depth knowledge of construction contracts and a working knowledge of dispute resolution.
- Arrange commercial reports and other reports that give an insight into the company's project performance and opportunities for improvement.
- Work in close liaison with the Board of Directors and with Managers in Estimating, Design, Procurement and Construction.
- Communicate with parties on projects so that all understand the specific terms of agreements. Assist in maximising the company's commercial performance and meeting its key indicators.
- Continuously assess project risks and make changes based on a thorough analysis of all factors involved in a business situation.
- Resolve escalated issues with contracts and commercial operations.
- Continuously work to strategically expand, preserve or improve procedures, standards or policies while adhering to regulatory guidelines.

Facts & Figures

Full Time Permanent

Job Location:

Office Base: Northallerton.
Required to visit other company premises & sites as needed.

Start Date:

ASAP

Salary: Highly Competitive - please enquire for more details

Benefits Include:

25 days' holidays,
Company Car,
Employee Assistance Programme & Healthcare

Head Office

Thurston House
Thornfield Business Park
Standard Way, Northallerton
DL6 2XQ
Tel: 01609 768970

Divisional Office

Apex Office Space
1 Watervole Way
Balby, Doncaster
DN4 5JP
Tel: 01302 910380

Regional Office

3120 Park Square
Birmingham Business Park
Birmingham
B37 7YN
Tel: 0121 6679481



What you will need

- A proven track record operating as a Senior Commercial Manager/ Commercial Manager in the construction industry. The ability to demonstrate a direct influence on the improvement of the commercial performance of a business.
- Demonstrable in-depth knowledge of construction contracts and a working knowledge of dispute resolution.
- Relevant knowledge/ experience within the rainscreen cladding/ curtain walling facades sector would be of benefit.
- Experience in managing, coaching and developing a team.
- Relevant CSCS card.
- Excellent computer skills; proficient in the Microsoft Office applications.
- Full clean UK driving license.

What we are looking for

- A self-motivated attitude and enthusiastic approach; the ability to motivate a team to continually improve performance.
- The ability to work calmly and efficiently to tight deadlines.
- A team focus and the ability to interact with a wide variety of people at all levels of an organisation.
- Confidence and excellent all-round communication skills to complement an organised approach.
- A professional manner and the commitment to maintain Speedclad's high standards of service and delivery of a quality product.

How to apply

Please forward a cover letter and copy of your CV to:

By Email: applications@speedclad.co.uk

Should you be short-listed we will invite you to attend interview at our Head Office in Northallerton. If you have any questions regarding this position please forward these to the above email or contact our Head Office on 01609 768970.

NO AGENCIES PLEASE

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